*Department Managers Role in Profitability*

*The RDM structure is built to increase profitability, reduce costs and maximize managers’ time and productivity.*

·         There are 19 LMS modules on profitability that represent 18 hours of training on the topic

·         While the General Manager keeps the big picture in mind and focuses on the restaurant’s overall goals, each department manager owns profitability through their primary responsibilities.

o   The People Manager develops the best schedule with the right number of people in the right spots doing the right things.

o   The Kitchen Manager focuses on kitchen Performance, food cost/Profitability and kitchen Presentation

o   The Guest Services Manager’s responsibility is to drive successful product launches and elevate the customer experience to deliver increased guest counts, sales and cash flow.

o   It is important to follow up on lead indicators on Business Results Day with each department Manager.